....

Estimated Vacation Rental Rates			<mark>18%</mark>	
Season	Rate	Months	Totals	
High Season	\$ 2,200.00	3	\$ 6,600.00	
Low Season	\$ 1,750.00	l I	\$ I,750.00	
Holiday Season	\$ 2,200.00	0	\$-	
		4	\$ 8,350.00	
Estim	nated <u>Annual</u> F	Rental Rates		10% 50%
	Monthly Rent	Months	Totals	
Annual	\$1,495.00	12	\$ 17,940.00	

Seasonal v. Annual

BUDGET TOTALS Seasonal Annual DIFFERENCE Income 8,350.00 17,940.00 9,590.00 Expenses 6,323.00 4,001.50 2,321.50 Balance (Income minus E 2,027.00 13,938.50 11,911.50 OVERVIEW Income Expenses 20,000.00 14,000.00 Income Expenses 14,000.00 Income Income Income 14,000.00 Income Income Income 10,000.00 Income Income Income 11,000.00 Income Income Income 10,000.00 Income Income Income 10,000.00 Income Income Income	1220 Tarpon Avenue, Sarasota, FL 34237			
Expenses 6,323.00 4,001.50 2,321.50 Balance (Income minus E 2,027.00 13,938.50 11,911.50 OVERVIEW Income Expenses 20,000.00 14,000.00	BUDGET TOTALS	Seasonal	Annual	DIFFERENCE
Balance (Income minus E 2,027.00 13,938.50 11,911.50 OVERVIEW Income Expenses 20,000.00 14,000.00 14,000.00 14,000.00 14,000.00 12,000.00 14,000.00 14,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00 10,000.00<	Income	8,350.00	17,940.00	9,590.00
OVERVIEW Income Expenses 20,000.00 18,000.00 14,000.00 10,000.00 8,000.00 4,000.00 0,000 0,				
20,000.00 18,000.00 16,000.00 14,000.00 12,000.00 8,000.00 4,000.00 2,000.00 0,00	Balance (Income minus E	2,027.00	13,938.50	11,911.50
20,000.00 18,000.00 16,000.00 14,000.00 12,000.00 8,000.00 4,000.00 2,000.00 0,00				
20,000.00 18,000.00 16,000.00 14,000.00 12,000.00 8,000.00 4,000.00 2,000.00 0,00				
18,000.00 16,000.00 14,000.00 12,000.00 10,000.00 8,000.00 4,000.00 2,000.00 0,000	OVERVIEW		ſ	Income Expenses
16,000.00 14,000.00 12,000.00 8,000.00 6,000.00 4,000.00 2,000.00 0,00	20,000.00			
14,000.00 12,000.00 10,000.00 6,000.00 4,000.00 2,000.00 0.00	18,000.00			
12,000.00 10,000.00 8,000.00 4,000.00 2,000.00 0.00	16,000.00			
10,000.00 8,000.00 6,000.00 4,000.00 2,000.00 0.00	14,000.00			
8,000.00 6,000.00 4,000.00 2,000.00 0.00	12,000.00			
6,000.00 4.000.00 2,000.00 0.00	10,000.00			
4,000.00	8,000.00			
2,000.00	6,000.00			
0.00	4,000.00			
	2,000.00			
Seasonal Annual		,		

WHAT ARE MY TOP 5 HIGHEST OPERATING EXPENSES?

EXPENSE	AMOUNT	% OF EXPENSES	15% REDUCTION
Landscaping (Average \$80/mo	960.00		
Maintenance and repairs	500.00		
Other	0.00		
Utilities	0.00		
Telephone	0.00		
Total	1,460.00		

NOTES: Great Annual Property. Not so great Vacation Rental.

SIESTA VACATION RENTALS	PROPERTY MANAGEMENT
p	

	8,350.00	17,940.00	9,590.
PERSONNEL EXPENSES	Seasonal	Annual	DIFFERENCE
Management Fee	1,503.00	1,794.00	P (291.
Leasing Fee	0.00	747.50	P (747.
			0.
Total Personnel	1,503.00	2,541.50	(1,038.
	a 1		
OPERATING EXPENSES	Seasonal 0.00	Annual 0.00	DIFFERENCE
Miscellaneous	0.00	0.00	•.
Electric (Average \$150/month)	1,800.00	0.00	1,800.
Water (Average \$50/month)	600.00	0.00	600.
Cable & Phone (Average \$80/m		0.00	960.
Landscaping (Average \$80/mont		960.00	0.0
Furniture/Furnishing Pest Control	0.00	0.00	0.
	0.00	0.00	0.
Pool Service	0.00	0.00	0.
Legal and auditing	0.00	0.00	0.0
Maintenance and repairs	500.00	500.00	0.
Office supplies			0.
Postage			0. 0.
Rent or mortgage			
Sales expenses			0.
Shipping and storage			0.
Supplies Taxes			0. 0.
Telephone			0.0
Utilities			0.
Other	4 000 00	1 ((0.00	0.
Total Operating	4,820.00	1,460.00	3,360.
otal Expenses	6,323.00	4,001.50	2,321.